



LYNDA ELLIS

President / CEO

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Lynda Ellis is the president, CEO and new owner of Capitol Concierge, Inc., a 22-year-old company and the nation's largest provider of contract concierge services for commercial office properties, upscale apartments and condominiums, shopping malls, hospitals and private corporations. Lynda joined Capitol Concierge in 1998 as Executive VP and progressed very quickly, being named president in March of 2000 and subsequently purchasing the company in 2007.

Lynda's keen business sense, attention to detail and working 'in the weeds' while seeing the big picture, quickly earned her a reputation for listening and acting on employees' and clients' needs and concerns, turning Capitol Concierge into a strong and profitable company. Since purchasing Capitol Concierge, she has been guiding the company with her passion for service and her trademark enthusiasm. Under Lynda's leadership, the Capitol Concierge brand has become synonymous with best-in-class service and top-notch professionalism.

Lynda has helped guide Capitol Concierge's significant growth and despite the economic recession, has achieved an increase in revenue of approximately 20 percent year over year since 2005. The company has grown to more than 400 employees, up from 300 in 2007, and continues to thrive. Lynda has also led the company to its position this year on the *Inc.* 5000 list of fastest-growing private companies in America.

**“It's not about me, it's about us.
You work with me, not for me.”**